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w [www.centralgautenglions.org.za](http://www.centralgautenglions.org.za)  
e [lions@cricket.co.za](mailto:lions@cricket.co.za)

CENTRAL GAUTENG  
**LIONS**  
CRICKET BOARD

Bidvest Wanderers Stadium,  
Corlett Drive, Illovo,  
Johannesburg  
PO Box 55309, Northlands, 2116

## POSITION: CHIEF EXECUTIVE OFFICER

**Central Gauteng Lions Cricket Board (CGL) includes the Gauteng Strikers / Lions Franchise and Jozi Stars - company registration 1977\002554\08, a Section 21 Company.**

The CENTRAL GAUTENG LIONS (Formerly Gauteng Cricket Board) seeks a dynamic and accomplished leader to serve as CEO providing strategic leadership, building good governance structures and spearheading the vision to develop into a world class cricketing organization.

We are seeking an individual who will own and lead an intensive performance driven culture that aims to ensure schools, clubs, franchises, senior-provincial and MSL teams maintain the highest levels of qualification in their respective competitions and drive a pipeline feeder to the national teams (Men and Women).

The CEO will be the operational head responsible for administrative and financial management, serve as a visible representative of the organization, maintain strong relationships with stakeholders and partners and negotiate business and/or sponsorship (commercially oriented) deals on behalf of the CGL.

The Chief Executive Officer role is a 5-year contractual role reporting directly to, and is accountable to, the Board of Directors for the performance of the company.

### Major responsibilities are:

1. Communicating, on behalf of the company, with stakeholders, government entities, and the public;
2. Leading the development of the company's short- and long-term strategy;
3. Creating and implementing the company's vision and mission;
4. Evaluating the work of other senior management within the company,
5. Maintaining awareness of the competitive market landscape, expansion opportunities, etc;
6. Ensuring that the company maintains high social responsibility wherever it does business;
7. Assessing risks to the company and ensuring they are monitored and minimized;
8. Setting strategic goals and making sure they are measurable and tangible;

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\* Independent director \*\* Alternate director



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9. Formulating policies and procedures;
10. Strengthening domestic cricket pathways and structures (from grass roots to national teams); marketing and brand promotion;
11. Developing new revenue channels to deliver various programs;
12. Co-ordinating the contributions of diverse stakeholders; And
13. Being involved in subcommittee meetings and the provincial members council.

The CEO must comply with all aspects of the CGL Constitution and be a role model for the highest levels of integrity and ethics.

#### **Applicants will need to meet several of the following requirements:**

- A Post-Graduate Degree in Business Management, Business Administration, Sports Management or a related field with a minimum of five years' experience or a Bachelor's degree with 10 years of senior management experience (sports development, marketing, contract analysis, negotiations, finance and general management);
- Successful track record in leadership of a profitable unit/department or not-for-profit organization;
- Demonstrated success in strategic planning, board development, and donor cultivation;
- Experience in financial analysis;
- Sound understanding of Cricket, its organizations and its structure and management; And
- A sound understanding of the CSA vision, goals, objectives, rules, policies and procedures.

#### **Core competencies/skills:**

- Significant proven experience and knowledge of managing teams of people;
- A history of involvement with sporting organisations and dealing with youth groups, parents and volunteers plus an affinity with the complexities of supplying services to under-resourced cricketing organisations and communities;
- Understanding of the requirements of financial and budgetary planning and reporting, meeting and exceeding targets;
- Strong analytical, business and legal skills or experience;

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- Business Planning and Budgeting skills;
- Excellent oral, written and inter-personal communication skills;
- Sound presentation, persuasion and negotiation skills;
- Entrepreneurial skills - attitude to seek and optimize on internal and external opportunities;
- Seasoned at revenue generation and marketing is critical;
- Ability to work under pressure with competing demands;
- Ability to multi-task, prioritize, and manage time effectively;
- Ability to work effectively in a multi-cultural, diverse and dynamic environment;
- Conflict resolution and political suaveness to preserve and advance the game of cricket in Gauteng;
- Commitment, integrity and sportsmanship.

**Values & Behaviours:** As a minimum standard these should be consistent with the values of CGL

- Continuous improvement to build inclusion and participation for all;
- Accountable and committed to excellence;
- Agile and innovative.

Your behaviours should be aligned to the CGL's key competencies:

- Shape dynamic, engaging and inclusive cricket delivery
- Be ambitious and accountable
- Perform through cooperation
- Influence key stakeholders
- Engage and develop teams
- Manage Self

The position will be based at the Bidvest Wanderers Cricket Stadium, Corlett Drive, Johannesburg, a world renown iconic stadium.

The incumbent will be required to travel domestically. We offer a competitive salary commensurate with qualifications and experience and a Performance bonus.

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Gauteng Cricket Board operating as Central Gauteng Lions (Non Profit Company in terms of the Companies Act 71, 2008, as amended)  
Reg. No. 1977/002554/08



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**In addition, please note the following:**

Qualifying candidates can apply to [gcbvacancies@cricket.co.za](mailto:gcbvacancies@cricket.co.za) with a CV, cover letter and copy of SA ID. All applications will be treated in strict confidence. Shortlisted candidates will undergo interviews.

The closing date for all applications is **Thursday, 28 February 2019**. Only shortlisted candidates will be contacted. Interviews will be arranged at a mutually convenient date for both parties.

Remuneration commensurate with qualifications and experience for this position will be negotiated with the successful applicant.

Central Gauteng Lions reserves the right to fill this position at its own discretion.

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